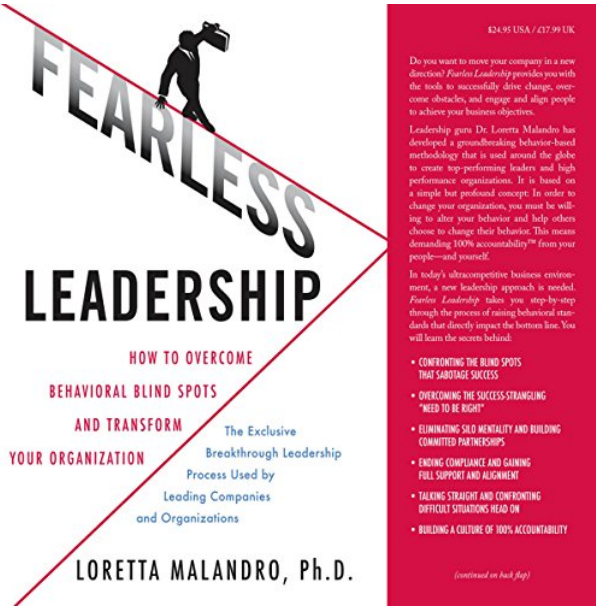


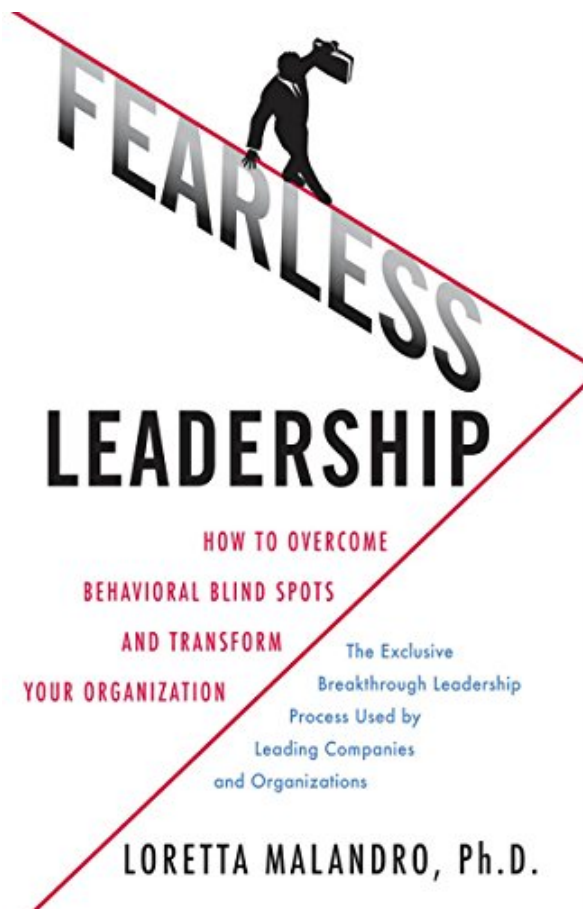
# FEARLESS LEADERSHIP: HOW TO OVERCOME BEHAVIORAL BLINDSPOTS AND TRANSFORM YOUR ORGANIZATION

BY LORETTA MALANDRO



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- OVERCOMING THE SUCCESS-STRANGLING "NEED TO BE RIGHT"
- ELIMINATING SILO MENTALITY AND BUILDING COMMITTED PARTNERSHIPS
- ENDING COMPLIANCE AND GAINING FULL SUPPORT AND ALIGNMENT
- TALKING STRAIGHT AND CONFRONTING DIFFICULT SITUATIONS HEAD ON
- BUILDING A CULTURE OF 100% ACCOUNTABILITY

*(continued on back flap)*

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- Confronting the blind spots that sabotage success
- Overcoming the success-strangling "need to be right"
- Eliminating silo mentality and building committed partnerships
- Ending compliance and gaining full support and alignment
- Talking straight and confronting difficult situations head on
- Building a culture of 100 percent accountability

Too many people in leadership positions attempt to enact change through systemic means, such as restructuring or altering processes. The secret to real and lasting change lies in changing behavior - how people work together. Change the level of ownership and performance of people and you will transform your organization.

Leaders who are able to act courageously when faced with uncertainty or fear, take bold stands, and engage with people in very real ways are those who generate great and long-lasting results. Fearless Leadership shows you how.

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- Published on: 2012-10-17
- Format: Unabridged
- Original language: English
- Running time: 637 minutes

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Use FEARLESS LEADERSHIP to Discover Blind Spots that Derail Change

By J. Kevin Toomb

How well is your team adjusting to the new reality that exists locally and globally? Given the economic crisis we have all endured, our pathways to success have changed dramatically. After you determine your new pathway, you will have to focus on needed transformation. FEARLESS LEADERSHIP provides a number of unique, experience-based concepts and initiatives that can help leaders like you transform their teams, their companies, and themselves.

The author, Loretta Malandro, identifies 10 common blind spots that derail leaders by diminishing teammate trust, which can seriously undermine business results and inhibit meaningful change. FEARLESS LEADERSHIP also provides methods for leaders to diagnose their personal blind spots, which are invisible to them and clearly visible to their teammates, peers and competitors.

FEARLESS LEADERSHIP can help you become a more courageous leader by guiding you through LEADERSHIP EXPLORATION (i.e., ways to identify your negative leadership elements) and providing ideas for LEADERSHIP ACTION (i.e., effective initiatives designed to overcome identified leadership problems).

Increase your courage, transform your company, and become the kind of new leader that we need in this New World.

4 of 4 people found the following review helpful.

Fearless Leadership will change your life...for the better.

By Donald Hurzeler

Fearless Leadership needs to be mandatory reading for anyone who has a job. The book deals with the obstacles we all encounter at work. It points out how we can let those obstacles stop us in our tracks or we can deal with them and succeed personally and/or as a team. It is about our own personal leadership, whether we are "just" an employee or the big cheese. It shows how to recognize barriers to success and then how to deal with those barriers effectively.

I've studied with Dr. Malandro and I know her techniques work. This book is an easy and interesting read that gets at some very important aspects of all of our work lives. The section on dealing with our blind spots would make the purchase worthwhile all on it's own. I highly recommend the book to you, those you mentor or coach and for anyone you want to succeed at work.

Don Hurzeler, CPCU, CLU

2 of 2 people found the following review helpful.

Practical guideline that can be put to use immediately. Here is the "hows" of all those "whats" that other books will tell you.

By Masoud S. Al Msalmy

Thousands of books will tell you that you need engaged and motivated workforce of high integrity that works together as a team etc etc. This one is the long awaited book that tells "how" you can do/achieve all the above. Easy to read, lots of real time examples that you can relate to. I would recommend this book to all leaders of all levels including those that lead a family.

I like the way the book is written as if the author is talking to the reader. You know what, I was actually, seeing the author as I read the book.

Like "Say It Right the First Time", HATS OFF to the Author.

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